# Introduction

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Field Content: Client: E.ON SE  
Project: P2024053 "Groupwide Re-assessment for HSE Maturity – HSE Quick Checks 2.0"  
Consultant: b.core consulting GmbH  
Contact Person: David Faustmann, Managing Director, b.core consulting GmbH

# Our Understanding of Your Situation

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Field Content: E.ON SE is committed to continuously improving its occupational safety performance and aims to develop a sustainable safety culture across its various units. Following the initial HSE Quick Checks 1.0, E.ON seeks to further evaluate and enhance its HSE maturity, using the Bradley Curve and a set of 13 safety cultural elements as benchmarks.

# Our Solution and Risk Mitigation Approach

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Field Content: Project Phases:  
1. Kick-Off and Data Analysis  
 - Collect and assess historical HSE data and outcomes from Quick Check 1.0.  
 - Identify specific KPIs for targeted improvement strategies.  
 - Validate current KPIs to represent E.ON's safety culture accurately.  
2. Heat Map Risks  
 - Perform on-site visits to update risk profiles.  
 - Engage with on-site personnel to collect information on safety practices, incidents, and near-misses.  
 - Create a detailed risk heat map to track safety performance and risk evolution.  
3. Leadership & HSE Capabilities  
 - Evaluate leadership safety routines and adherence to safety protocols.  
 - Conduct interviews to gauge the effectiveness of existing leadership routines.  
 - Assess contractor management strategies to ensure alignment with E.ON’s HSE standards.  
4. Cultural Maturity  
 - Develop and validate comprehensive questionnaires in collaboration with E.ON’s workers' council.  
 - Execute a company-wide online survey to gauge employees' perceptions of safety practices and culture.  
 - Analyze survey data to create detailed cultural maturity profiles.  
5. Reporting and Usability  
 - Integrate findings from all phases into coherent reports.  
 - Conduct action planning workshops per unit.  
 - Compile a consolidated E.ON Group Report with a comprehensive view of all project phases and their interconnections.

# Deliverables

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Field Content: 1. Kick-Off and Data Analysis  
 - Detailed report summarizing the analysis of existing data.  
 - Dashboard of HSE KPIs.  
 - Project roadmap outlining subsequent phases.  
2. Heat Map Risks  
 - Updated risk heat map.  
 - Comprehensive risk reports for each unit.  
3. Leadership & HSE Capabilities  
 - Detailed assessment reports on leadership and HSE capabilities.  
 - Evaluations of compliance to safety rules.  
 - Analysis of contractor management effectiveness.  
4. Cultural Maturity  
 - Cultural Maturity Reports for each unit.  
 - Recommendations for targeted interventions.  
5. Reporting and Usability  
 - Unit-specific reports.  
 - Action planning workshop outputs.  
 - Consolidated E.ON Group Report with a group-wide heat map and comparative analysis.

# Program Setup and Team

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Field Content: Program Management:  
 - Project Responsible/PM: David Faustmann  
 - Deputy PM: Christopher Spalek  
 - Local Consultants: Experts assigned to each country as per project requirements.  
Project Timeline:  
 - Duration: 18 months  
 - Start Date: Q3 2024  
Locations Covered:  
 - 25 units across 12 countries including The Netherlands, Croatia, United Kingdom, Hungary, Turkey, Poland, Slovakia, Czech Republic, Romania, Italy, Sweden, and Germany.

# Commercial Aspects

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Field Content: Option 1: EUR 35,055 per participating unit (excl. travel costs)  
Option 2: EUR 30,210 per participating unit (excl. travel costs)  
Payment Terms:  
 - 45 days until the end of a given month (45 EOM) - net, due on the 5th of a month.  
 - 15 days until the end of a given month (15 EOM) less 2% cash discount, due on the 5th of a month.  
 - Due 15 days from invoice entry date less 3% cash discount.  
Additional Costs:  
 - All associated travel and accommodation costs.

# References and CVs

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Field Content: References:  
Detailed references and CVs of the consultants will be provided upon request.

# Contact Information

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Field Content: Project Inquiries:  
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